

This is an abridged prospectus containing salient features of the Prospectus. You are encouraged to read greater details available in the Prospectus ([https://sailanitours.com/Initial\\_Public\\_Offering.aspx](https://sailanitours.com/Initial_Public_Offering.aspx))

**THIS ABRIDGED PROSPECTUS CONSISTS SIX PAGES. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES.**

You may obtain a physical copy of the Application form and the Prospectus from Stock Exchange, our Company, Lead Manager, Non-Syndicate Registered Brokers, Registrar and Share Transfer Agents, Underwriters, Bankers to the Issue or Self Certified Syndicate Banks. You may also download the Prospectus from the websites of Securities and Exchange Board of India ('SEBI'), Stock Exchange (BSE Limited) Lead Manager and the Company where the equity shares are proposed to be listed (Stock Exchange) that is [www.sebi.gov.in](http://www.sebi.gov.in); [www.bseindia.com](http://www.bseindia.com); [www.gretexcorporate.com](http://www.gretexcorporate.com) and [www.sailanitours.com](http://www.sailanitours.com) respectively. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Prospectus.



**SAILANI TOURS N TRAVELS LIMITED**

**CIN: U63090WB2019PLC234136; Date of Incorporation: September 26, 2019**

Registered Office	Contact Person	Email and Telephone	Website	
CE-25 Sector-1, 3rd Cross road, Salt Lake City, Kolkata-700064, West Bengal, India	Ms. Purvi Agarwal Company Secretary and Compliance Officer	<b>Email ID:</b> info@sailanitours.com <b>Tel no:</b> +91 033-48044939	<a href="http://www.sailanitours.com">www.sailanitours.com</a>	
<b>PROMOTERS OF THE COMPANY: MR. KRISHNA KUMAR CHANANI AND MS. SUNITA CHANANI</b>				
<b>DETAILS OF THE ISSUE</b>				
Type	Fresh Issue Size (In ₹ Lakhs)	OFS Size (In ₹ Lakhs)	Total Issue Size	Eligibility
Fresh Issue	₹ 189.60 Lakhs	Nil	₹ 189.60 Lakhs	This issue is being made in terms of chapter IX of the SEBI (ICDR) regulations, 2018 as amended.

These equity shares are proposed to be listed on SME Platform of BSE Limited.

OFS: Offer for Sale

Price Band, Minimum Bid Lot & Indicative Timelines	
Issue Price	₹15.00 per Equity Share of Face Value of ₹10.00 Each
Minimum Bid Lot Size	8,000 Equity Shares
Issue Opens On	Monday, June 27, 2022
Issue Closes On	Thursday, June 30, 2022
Finalisation of Basis of Allotment	On or Before Tuesday, July 05, 2022
Initiation of Refunds	On or Before Wednesday, July 06, 2022
Credit of Equity Shares to Demat accounts of Allottees	On or Before Thursday, July 07, 2022
Commencement of trading of Equity Shares	On or Before Friday, July 08, 2022

\*For details of Issue Price and Basis of Issue Price, please refer to Pre-Issue Advertisement and page 193 of Prospectus

**WEIGHTED AVERAGE PRICE OF THE EQUITY SHARES ACQUIRED BY OUR PROMOTERS AND SELLING SHAREHOLDERS IN THE LAST ONE YEAR PRECEDING THE DATE OF THIS PROSPECTUS**

Name	Weighted Average Cost of Acquisition (in Rs.)
Mr. Krishna Kumar Chanani (Promoter)	NIL
Ms. Sunita Chanani (Promoter)	NIL

**RISKS IN RELATION TO THE FIRST OFFER**

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is ₹ 10.00. The Issue Price (as determined by our Company in consultation with the Lead Manager as stated in 'Basis for Issue Price' beginning on page 81 of this Draft Prospectus) should not be taken to be

indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision investors must rely on their own examination of the Issuer and the Issue including the risks involved. The Equity Shares in the Issue have neither been recommended nor approved by Securities and Exchange Board of India (“SEBI”) nor does SEBI guarantee the accuracy or adequacy of this Draft Prospectus. Specific attention of the investors is invited to the section titled ‘Risk Factors’ beginning on page 22 of this Prospectus and on page 5 of Abridged Prospectus.

### PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the Prospectus from the stock exchange, syndicate members, registrar to the issue, share transfer agents, depository participants, stock brokers, underwriters, bankers to the issue, investors’ associations or Self Certified Syndicate Banks.

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the Prospectus and/or the General Information Document (GID) from the BRLM’s or download it from the websites of the Stock Exchanges i.e. [www.bseindia.com](http://www.bseindia.com); and [www.gretexcorporate.com](http://www.gretexcorporate.com).

### PRICE INFORMATION OF LEAD MANAGER: GRETEX CORPORATE SERVICES LIMITED

<i>Sr. No.</i>	<i>Issue Name</i>	<i>+/- % change in Price on closing price, [+/- % change in closing benchmark]- 30<sup>th</sup> calendar days from listing</i>	<i>+/- % change in Price on closing price, [+/- % change in closing benchmark]- 90<sup>th</sup> calendar days from listing</i>	<i>+/- % change in Price on closing price, [+/- % change in closing benchmark]- 180<sup>th</sup> calendar days from listing</i>
1	Anuroop Packaging Limited	-8.91, [2.73]	-17.97, [1.84]	-20.92, [-25.58]
2	Billwin Industries Limited	11.86, [8.08]	1.08, [8.78]	7.68, [34.53]
3	G M Polyplast Limited	4.48, [6.49]	0.30, [21.38]	5.55, [17.38]
4	Niks Technology Limited	5.42, [-1.47]	71.06, [6.14]	-0.99, [21.35]
5	PlatinumOne Business Services Limited	144.42, [3.66]	77.31, [-2.29]	57.29, [-5.69]
6	Markolines Traffic Controls Limited	4.13, [1.77]	-9.65, [-4.92]	14.24, [-4.52]
7	Clara Industries Limited	68.75, [-1.05]	106.82, [0.24]	N.A.

### GENERAL INFORMATION

<b>Names of Lead Manager and contact details</b>	<b>GRETEX CORPORATE SERVICES LIMITED</b> Office No. 13, 1 <sup>st</sup> Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai- 400001, Maharashtra, India. <b>Tel No.:</b> +91 22 4002 5273 / 96532 49863 <b>Email:</b> <a href="mailto:info@gretexgroup.com">info@gretexgroup.com</a> <b>Website:</b> <a href="http://www.gretexcorporate.com">www.gretexcorporate.com</a> <b>Contact Person:</b> Ms. Dimple Magharam Slun <b>SEBI Registration No:</b> INM000012177 <b>CIN:</b> L74999MH2008PLC288128
<b>Name of Registrar to the Issue and contact details</b>	<b>BIGSHARE SERVICES PRIVATE LIMITED</b> 1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis, Makwana Road, Marol, Andheri East, Mumbai- 400059, Maharashtra, India. <b>Tel No.:</b> +91 22 6263 8200; <b>Fax No.:</b> +91 22 6263 8299 <b>E-mail:</b> <a href="mailto:ipo@bigshareonline.com">ipo@bigshareonline.com</a> <b>Investor Grievance E-mail:</b> <a href="mailto:investor@bigshareonline.com">investor@bigshareonline.com</a> <b>Website:</b> <a href="http://www.bigshareonline.com">www.bigshareonline.com</a> <b>Contact Person:</b> Mr. Swapnil Kate

	<b>SEBI Registration No.:</b> INR000001385 <b>CIN:</b> U99999MH1994PTC076534
<b>Name of the Market Maker</b>	<b>Gretex Share Broking Private Limited</b> Office No. 13, 1st Floor, New Bansilal Building, Raja Bahadur Mansion, 9-15, Homi Modi Street, Fort, Mumbai- 400001, Maharashtra, India. <b>Tel No.:</b> +91 22 4002 5273 <b>Email:</b> sherwoodpvtltd@yahoo.co.in <b>Contact Person:</b> Mr. Alok Harlalka <b>SEBI Registration No:</b> INZ000166934 <b>Market Maker Registration No.:</b> SMEMM0617628062012
<b>Name of Statutory Auditor &amp; Peer Review Auditor</b>	M/s. P. Mukherjee & Co, Chartered Accountants
<b>Self-Certified Syndicate Banks</b>	The list of banks is available on <a href="https://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Intermediaries">https://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Intermediaries</a>
<b>Non-Syndicate Registered Brokers</b>	You can submit Bid cum Application Forms in the Issue to Non-Syndicate Registered Brokers at the Non-Syndicate Broker Centres. For further details, see section titled "Issue Procedure" beginning at page 184 of the Prospectus
<b>Details regarding website address(es)/link(s) from which the investor can obtain list of Registrar to issue and share transfer agents, depository participants and stock brokers who can accept application from investor (as applicable)</b>	The details of the Designated Registrar and Share Transfer Agents Locations and Designated Collecting Depository Participant Locations, along with their names and contact details are available on the websites of the Stock Exchange ( <a href="http://www.bseindia.com">www.bseindia.com</a> ) and updated from time to time.

#### PROMOTERS OF THE ISSUER COMPANY

Sr. No.	Name	Individual/ Corporate	Experience & Educational Qualification
1	Mr. Krishna Kumar Chanani	Individual	He is a member of the Institute of Chartered Accountants of India since 1992. He is a dynamic force behind our Company. He has more than Two decade of experience in the field of Finance, Auditing and Taxation services. He ventured into travel and tourism Business since 2019.
2	Ms. Sunita Chanani	Individual	She has completed Bachelor in Arts from University of Calcutta in the year 1994. She is an Innovative thinker with Broad Based Expertise of more than 9 years across sectors in Infrastructure.

#### BUSINESS OVERVIEW AND STRATEGY

**Company Overview:** Our Company was incorporated on 26th day of September, 2019. Our Company has evolved through its 3 years journey and started to make a name for its self in travel industry and is one of the recognised holiday brands that cater to the overall travel needs of an Indian and International traveller in the state of Kolkata. Our business can be broadly categorised as Leisure Travel, Corporate Travel, Forex and Visa Processing. We design travel packages for both individuals and groups for their domestic and international leisure travel. We make travel arrangements for corporate clients to cater to their business meetings, conferences, events and as an incentive for their employees and business partners. We provide end to end travel solutions including land, air and cruise bookings, hotel bookings, in-transit arrangements, local sightseeing, visa, passport and medical insurance assistance and such other destination management services. Besides, we provide travel related foreign exchange & payment solutions.

**Product/Service Offering:** Leisure Travel- Outbound Travel & Domestic Travel

**Geographies Served:** We offer these services through our Offices, through our franchisees located across region and through our Online Portal.

**Key Performance Indicators:** Strong Value Proposition, Locational Advantage, Low Set-up Cost, Established brand and reputation, Rich Management Experience, Progressive Employer, Quality Service

**Intellectual Property, if any:** Our Company is currently using the logo which is not yet registered in the name of our Company. We have made an application for the registration of the trademark with the respective authorities.

**Manufacturing plant, if any:** Not Applicable

**Employee Strength:** 13 Employees

### BOARD OF DIRECTORS

Sr. No.	Name	Designation	Experience & Educational Qualification	Other Directorships
1	Mr. Durgadas Ghosh	Managing Director	He has Bachelor in Business Administration in Tourism and Hospitality Management. He is a self-driven individual who believes in teamwork. He is a dynamic leader with more than 4 years of experience in the business of Sales in the Travel tourism sector.	Indian Companies: Nil Foreign Companies: NA
2	Mr. Krishna Kumar Chanani	Non-Executive Director	For details, please refer section titled " <b>Promoters of the Issuer Company</b> " of this Abridged Prospectus	Indian Companies: Rosebud Conclave Private Limited Foreign Companies: NA
3	Ms. Sunita Chanani	Executive Director	For details, please refer section titled " <b>Promoters of the Issuer Company</b> " of this Abridged Prospectus	Indian Companies: Rosebud Conclave Private Limited Foreign Companies: NA
4	Mr. Manoj Pasari	Independent Director	aged 52 years, is an Independent Director of our Company. He was appointed as Independent Director of our company for a period of five years with effect with effect from December 07, 2021, for a period of five years commencing from December 07, 2021 to December 06, 2026. He is a member of the Institute of Chartered Accountants of India since 1992 He is a member of the Institute of Chartered Accountants of India since 1992. He has as a corporate experience of 14 years.	Indian Companies: The Kamla Company Limited, Shree Cement North Private Limited, Asish Creations Private Limited, Didu Investments Private Limited, Raipur Handling and Infrastructure Private Limited, Newa Investments Private Limited  Foreign Companies: NA
5	Ms. Gajal Agarwal	Independent Director	Aged 30 years, is an Independent Director of our Company. She was appointed as Independent Director of our company with effect from December 07, 2021, for a period of five years commencing from December 07, 2021 to December 06, 2026. She is an Associate Member of Institute of Company Secretaries of India having Membership No. 61193.	Indian Companies: Nil Foreign Companies: NA

### OBJECTS OF THE ISSUE

#### Details of means of finance -

The find requirements for each of the objects of the Issue are stated as follows: (Rs.In lakhs)

Sr. No.	Objects of the Issue	Total estimate cost	Amount deployed till	Amount to be financed from Net Proceeds	Estimated Net Proceeds Utilization
					Fiscal 2022-23
1	Funding of Working Capital Requirements of our company	120.00	0.00	120.00	120.00
2	General Corporate Purposes	36.60	0.00	36.60	36.60

<b>Total</b>	<b>156.60</b>	<b>0.00</b>	<b>156.60</b>	<b>156.60</b>
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**Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issue, if any, of the Company in the preceding 10 years:** Not Applicable

**Name of monitoring agency, if any:** Not Applicable

**Terms of Issuance of Convertible Security, if any:** Not Applicable

Convertible securities being offered by the Company	Not Applicable
Face Value / Issue Price per Convertible Securities	Not Applicable
Issue Size	Not Applicable
Interest on Convertible Securities	Not Applicable
Conversion Period of Convertible Securities	Not Applicable
Conversion Price for Convertible Securities	Not Applicable
Conversion Date for Convertible Securities	Not Applicable
Details of Security created for CCD	Not Applicable

#### PRE-ISSUE SHAREHOLDING

<b>Sr. No.</b>	<b>Particulars</b>	<b>Pre-Issue No. of Shares</b>	<b>% Holding of Pre-Issue</b>
1.	Promoters	16,87,000	49.04
2.	Promoter Group	8,000	0.23
3.	Public	17,45,000	50.73
	<b>Total</b>	<b>34,40,000</b>	<b>100.00</b>

For further details please refer “***Capital Structure***” beginning on page 54 of the Prospectus.

(In lakhs)

<b>Particulars</b>	<b>For the period ended on 31.12.2021</b>	<b>For the Financial year ended on 31.03.2021</b>	<b>For the Financial year ended on 31.03.2020</b>
Total Income from Operations (Net)	314.08	112.56	429.31
Net Profit/(Loss) before Tax	6.61	4.17	7.41
Net Profit/(Loss) after Tax	2.97	3.14	5.39
Equity Share Capital	153.00	153.00	71.00
Reserves & Surplus	9.50	8.53	5.39
Net Worth	162.50	161.53	76.39
Face Value of Shares (in ₹)	10	10	10
Basic & Diluted earnings per share (in ₹)	0.19	0.25	1.82
Return on Net Worth (%)	1.83 %	1.95%	7.05%
Net Asset Value Per Share (₹) (Pre-Bonus)	10.62	12.77	25.82

For further details, please refer Chapter “***Financial Statement as Restated***” beginning from page 142 of Prospectus.

#### RISK FACTORS

**The below mentioned risks are top 7 risk factors as per the Prospectus:**

1. There are outstanding legal proceedings involving our Company, Promoters and Directors. Any adverse decision in such proceeding may have a material adverse effect on our business, results of operations and financial condition.
2. The COVID-19 pandemic has had, and is expected to have, a material adverse effect on the Wedding industry and food industry which had a negative impact on our business, financial condition, results of operations and cash flows.
3. The travel industry for India and India-related travel is intensely competitive, and we may not be able to effectively compete in the future.
4. We have a limited experience and operating history in certain of our businesses, particularly in hotels and holiday packages, and railway ticketing operations, which makes it difficult to accurately assess our future growth prospects and may negatively affect our business, financial condition, cash flows and results of operations.
5. Any failure to maintain quality of customer service, products and deal with customer complaints could materially and adversely affect our business and operating results.
6. Any disruption to the supply of air, train and bus tickets, and reduced demand for hotel accommodation and related services or other travel elements, or an increase in the prices of travel elements could adversely affect our operation, turnover and profitability.
7. We generally do business with our customers on per travel package basis and do not enter into long term contracts with any of them.

For further details please refer the section titled “**Risk Factors**” on page 22 of our Prospectus.

### **SUMMARY OF OUSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION**

A. Total number of outstanding litigations against the company and amount involved

Name of Entity	Criminal Proceeding s	Tax Proceeding s	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchanges against our Promoters	Material Civil Litigations	Aggregate amount involved (Rs In lakhs)*
<b>Company</b>						
By the Company	NIL	NIL	NIL	NIL	NIL	NIL
Against the Company	NIL	1	NIL	NIL	NIL	0.21
<b>Directors</b>						
By our Directors	NIL	NIL	NIL	NIL	NIL	NIL
Against the Directors	NIL	4	NIL	NIL	NIL	1.17
<b>Promoters#</b>						
By Promoters	NIL	NIL	NIL	NIL	NIL	NIL
Against Promoters	NIL	6	NIL	NIL	NIL	19.78
<b>Group Companies</b>						
By Group Companies	NIL	NIL	NIL	NIL	NIL	NIL
Against Group Companies	NIL	5	NIL	NIL	NIL	0.002

\*To the extent quantifiable

# Directors excluding Promoters

B. Brief details of top 5 material outstanding litigations against the company and amount involved

Sr. No.	Particulars	Litigation filed by	Current status	Amount involved
		Not Applicable		

C. Regulatory Action, if any - disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: Not Applicable

D. Brief details of outstanding criminal proceedings against Promoters: Not Applicable

### **ANY OTHER IMPORTANT INFORMATION AS PER LEAD MANAGER / ISSUER – NIL**

#### **DECLARATION BY THE COMPANY**

We hereby certify and declare that all relevant provisions of the Companies Act, 2013 (to the extent notified) and the guidelines issued by the Government of India or the regulations or guidelines issued by the Securities and Exchange Board of India, as the case may be, have been complied with and no statement made in the Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 each as amended or rules made or guidelines or regulations issued there under, as the case may be. We further certify that all disclosures and statements in the Prospectus are true and correct.